



MEDIA RELEASE

MR07/16
July 2016

AANT brings new competition to the insurance market

AANT, the Territory's longest standing member based organisation has become an insurance provider, offering an extra benefit for its members and another choice in the insurance market for all Territorians.

Chief Executive Officer Byron Henderson said the move into insurance was part of a long-term strategy to provide its members with a range of competitive and quality products.

"As we identified with fuel pricing, Territorians deserve to pay a fair price regardless of our location or the product.

"Our goal is to make a difference to the cost of living in the Territory, providing competitive personal insurance is another way we can do this. AANT insurance demonstrates our commitment to our membership and our willingness to negotiate on behalf of our 21,000 members," Mr Henderson said.

AANT insurance is underwritten and fully backed by QBE Australia, part of the QBE Insurance Group and one of the world's top 20 general insurance and reinsurance companies.

Phil White, General Manager of Financial Institutions for QBE Australia said, "We are excited to be partnering with AANT to provide Territorians with quality insurance products and an Australian-owned alternative. Working with AANT gives QBE the opportunity to expand its presence in the Northern Territory market and reflects our commitment to providing exceptional value and service to Australian motorists via the AANT."

The range of personal insurance products, including car, home and contents, travel, boat, trailer and caravan will be available to all Territorians with members receiving a discount of up to ten per cent. In addition, all Territorians who purchase one insurance policy, will receive ten per cent off every subsequent home, motor or landlords insurance policy.

"Now with insurance, AANT provides a lot more services and benefits to its members. This insurance is provided as an AANT product with AANT customer service. Our staff have been trained to manage quotes, sales and service enquiries, while a dedicated QBE team has been established to support our team and manage claims. All home policies automatically include cover for cyclone and flood," Mr Henderson said.

"Insurance can be purchased at our Darwin retail store, on phone or online. When it comes to repairs, AANT has a network of recommended automobile repairers and service providers, as part of our commitment to the industry, with plans to extend this network to also provide a quality service for all of our insurance claims."

“This is an exciting development in the growth of AANT,” said Mr Henderson. “It makes sense that we extend our offering to include insurance, as we understand Territory conditions and are there for our members.”

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Media enquiries: Jeannette Button 0407 727 080 or jb@prbutton.com.au